

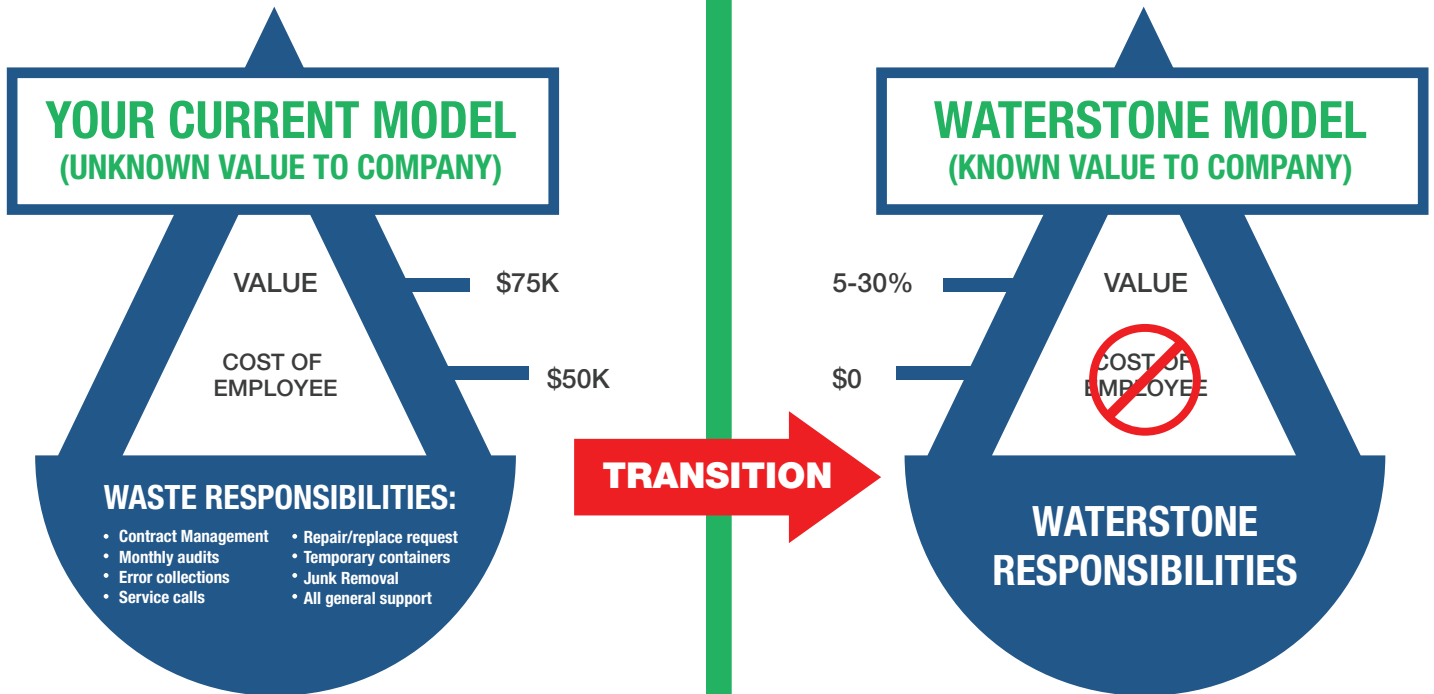


# WATERSTONE

**WATERSTONE CLIENTS REALIZE  
A 90% REDUCTION IN THEIR TIME  
SPENT ON WASTE AND RECYCLING.**

**Waterstone** is a client advocate firm that specializes in providing relief from the many frustrations that come from dealing with waste haulers. We provide a collaboration advantage to our clients that provides a clear and illustratable known value. Our shared savings model will provide the following value to every company that engages **Waterstone** to manage your waste and recycling program

## COLLABORATION ADVANTAGES



$$E \times T \times H$$

# OF EMPLOYEE X TIME X HOURLY RATE

Ex. Company spends \$100k/yr for waste  
 Invoice savings = \$5k-\$30k  
 Time savings = \$5k-\$30k  
 Total Value = \$10k-\$60k

- ✓ HAVE YOU EVER BEEN FRUSTRATED WORKING WITH YOUR TRASH COMPANY?
- ✓ DO YOU DREAD HAVING TO NEGOTIATE NEW CONTRACTS EVERY COUPLE OF YEARS?
- ✓ ARE YOU TIRED OF YOUR WASTE BILL GOING UP YEAR AFTER YEAR AND WOULD LIKE TO STOP THE INSANITY?
- ✓ ARE THE WASTE RESPONSIBILITIES EATING UP VALUABLE TIME FOR YOU OR YOUR EMPLOYEES?

**CALL**