



# WATERSTONE

CHOOSE WATERSTONE TO FIND OUT IF YOUR BEING **OVERCHARGED** BY YOUR WASTE AND RECYCLING VENDORS.

## TESTIMONIALS

### PROPERTY MANAGEMENT

"To our company this service is priceless. I couldn't be more pleased at the level of service that has been provided by WATERSTONE. With your savings of 45% we are projected over the next five years to save over a half a million dollars. WATERSTONE would be an asset to any management company or organization looking to outsource their waste and recycling program."

*John R—Operations Manager*

### BURGER KING FRANCHISE

"In addition to the \$30,000 + in annual savings, you have successfully retrieved hundreds of dollars in credits from our haulers, all with no involvement on our end. The fact that you understand and audit each and every invoice provides an invaluable service to us. We are pleased to say you have shown a true desire to provide superior service and are fully committed to our partnership."

*Pam B—Controller*

### UNIVERSITY CAMPUS

"It is an honor and pleasure to share with you my experience working with your environmental team. I can't thank you enough for the time and energy your team put into the transition process, which consisted of moving 26 containers over the weekend. Your dedication to your clients was extremely apparent from the effort your team put into making sure we didn't go without trash containers. Their tireless effort throughout the weekend was the reason we had waste coverage that following Monday."

*James B—Controller*

### GOLF AND COUNTRY CLUB

"In addition to the annual savings of over \$40,000, the money we save from employees or management not having to deal with waste hauler issues is just as valuable."

*Sandra H—Controller*

### JIMMY JOHNS FRANCHISE

"You achieved your guaranteed 10% savings and took over all the reviewing and auditing of our monthly invoices, savings us countless inhouse hours and hassles."

*Daniel H—CFO*

## Why WATERSTONE

**Waterstone** is a client advocate in the waste and recycling business, helping companies combat the inefficiencies and over billing that exist throughout the industry.

We provide streamlined, single-source waste management solutions that save you time and money. Our national footprint and the strength of our long-term hauler relationships allow our clients to realize an average savings of 30% on solid waste and recycling costs.

Collaborating with **Waterstone** on your waste disposal and recycling allows you to concentrate on your core business, leaving the trash to us.

## ACTUAL CLIENT SAVINGS

Client	Annual Savings	Term
Buffalo Wild Wings Franchisee	\$12,000	3 years
Senior Health Care Facilities	\$24,000	3 years
CStore Company (100 + locations)	\$35,000	3 years
Public School System	\$45,000	3 years
Burger King Franchisee (45 + locations)	\$48,000	5 years
Food Manufacturer	\$60,000	5 years
Golf Course Management Co.	\$66,000	3 years
Property Management (40 + locations)	\$100,000	5 years

## INDUSTRIES WE SERVE

- Manufacturing
- C Stores
- Fast Food
- Retail
- Schools
- Hospitality
- Golf Courses
- Housing
- Medical/Nursing
- Municipalities

GETTING STARTED  
IS QUICK AND EASY!

CALL  
EMAIL

- ▶ COMPLETE WATERSTONE AGREEMENT
- ▶ PROVIDE A COPY OF THE MOST RECENT HAULER INVOICE FOR EACH LOCATION